



## **Roman Ivanov**

**Senior Associate, Local expert**

Roman specializes in banking and finance, employment law and corporate and commercial matters. Over the last few years he has worked for a variety of banks and financial institutions, including advising on several bank expansion projects for various international banking groups. In addition, he has advised numerous lenders and borrowers with regard to financing matters, including significant work in commodities, trade finance and securitization.

Prior to coming to Vernon | David, Roman worked for the Moldovan Ministry of Justice's Foreclosure and Enforcement Department where he was involved in drafting and revising substantive and procedural national legislation on the subject of debt recovery and collections (working in both Russian and Romanian). In this role, he played a major part in the drafting of a number of pieces of legislation and internal government regulations with regard to enforcement procedures.

Roman's commercial work includes advising clients on mergers and acquisitions, general contracting matters (like distribution and agency agreements) as well as on intellectual property issues.

In addition, Roman served as a local consultant helping implement UNICEF's Program for the Protection of Children in collaboration with the Moldova Ministry of Justice. In this role, he drafted a number of legislative proposals and implementing regulations concerning the detention of and probation for juvenile offenders.

Recent experience includes:

- assisted a series of Swiss financial institutions, such as ING Switzerland, Banque Cantonale de Geneve, Engelhart CTP (formerly known as BTG Pactual Commodities) on granting commodity facilities to Moldova's largest cereals producer and exporter for its production and export operations. Total value of the loans exceeds USD 120 million;
- advised one of the largest Turkish Agro-businesses on entering into a sale and purchase agreement with the largest Moldovan cereal producer and exporter. The advice included the review and revision of the sale and purchase agreement, drafting the pledge on shares agreement to be entered into by the client and the seller of the agricultural products, its negotiation, execution and registration with the relevant Moldovan registries, together with drafting the relevant legal opinion;
- advised one of the largest Moldovan financial institution, as special project counsel, on a variety of legal matters regarding external financings and projects (value in the Euro 100's of millions);

- assisted a leading Moldovan commercial bank on drafting its new standard lending documentation with the goal of aligning the documentation to international standards while maintaining legal compliance locally;
- assisted the largest Romanian bank on its acquisition of a leading Moldovan bank.

## **Education**

LL.M, Moldova Academy for Public Administration  
LLB, Moldova State University, Chisinau, Moldova

## **Qualified**

2011

## **Career**

Vernon | David & Associates, Chisinau, Moldova – 2009 to present  
Lextal Law Offices, Chisinau, Moldova – 2008 to 2009  
Victor Burac Individual Law office – 2008  
Ministry of Justice of Moldova's Foreclosure and Enforcement Department – 2006 to 2008

## **Contact**

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